PortTechLA

...technology commercialization serving the maritime industry
What is PortTechLA?

- Technology commercialization and incubation.
- Focused on environment, energy, logistics, security.
- Stakeholders: San Pedro Chamber, Wilmington Chamber, POLA and City of LA
Technology Business Incubation

- Accelerating growth by delivering targeted resources
- Access to network of service providers
- Referrals to sources of capital
- On-site management
What kinds of companies seek our services?

- Incubation Clients
- Acceleration Clients
- Financed companies seeking demonstration opportunities
- Foreign maritime tech companies
PortTechLA Clients

- Marine Oil Technology – oil filtration system
- Advanced Algae – renewable energy from fresh-water algae
- UTR Plus – converting diesel engines to clean burning propane
- TransPower – electric long-haul truck
- HazSim – training devices for hazardous materials
- IMET – emissions control system for diesels
Desired Client Outcomes

- Companies with proven technology
- Companies that are venture ready
- Relationships with customers
- Ability to test new technologies with likely customers
- Credibility
PortTech Enterprise Forum: Creating Value for Entrepreneurs

- Second Tuesdays at LA Harbor College
- Access to other members of the tech community
- Networking and training
- Topical discussion related to development of technology
PortTechExpo – 9/14/11

- 21 Companies demonstrated their clean technologies to investors and POLA customers
- Sixteen companies doing investment pitches
- Over 300 attendees (including a King)!
Takeaways:

PortTechLA serves tech entrepreneurs and those who work with them...

- PTEF – networking opportunity
- Access to Port programs
- Referrals to services and capital
- On-site management assistance
- PortTechExpo
Contact me to discuss your tech company:

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