New Orleans Container Terminal
New Gantry Cranes
# Container Terminal Expansion

<table>
<thead>
<tr>
<th>Color</th>
<th>Phase</th>
<th>TEUs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Red</td>
<td>Existing</td>
<td>594,000</td>
</tr>
<tr>
<td>Green</td>
<td>Phase 2</td>
<td>194,000</td>
</tr>
<tr>
<td>Blue</td>
<td>Phase 3</td>
<td>800,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>1.58M</strong></td>
</tr>
</tbody>
</table>
Panama Canal Trade Lane Volume

Volume

- Gulf Coast, 12%
- East Coast, 54%
- Other Trade Lanes, 34%

Source: AT Kearney
Projected Volume Increases

Source: AT Kearney

- Panama Canal
- East Coast
- Gulf Coast

2008 vs 2028
Gulf Capacity

2010 Volumes
2010 Capacity
Expansion Capacity

Houston
New Orleans
Gulfport
Mobile
Freeport
Tampa
PARSONS-BRINKERHOFF STUDY

- 3.5% CAGR in U.S. container volumes
- Predicted 1% CAGR for existing business with the ability to attract 100,000 - 200,000 TEUs in new business by adding 1-2 Asian services.

ACTUAL VOLUMES

- U.S. Container volumes increased 3.9% in 2009 & 6.4% in 2010
- New Orleans Container volumes grew 33% in 2010 and 12% in 2011.
Too much focus on Asia?

Latin America’s growth in trade has exceeded that of Asia, Western Europe, and North America in recent years.

Year over Year Growth of Regional Imports (US $) (2001 – 2008)

Year over Year Growth of Regional Exports (US $) (2001 – 2008)

(1) IHS Global Insight World Industry Forecasts, January 2009
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Director of Marketing
Port of New Orleans
19 January 2012