THE CHANGING GLOBAL ECONOMY – IMPACTS ON SEAPORTS & TRADE

John P. LaRue
Executive Director
Mission: “Leverage Commerce to Drive Prosperity.”

Vision: “To Be the Energy Port of the Americas.”
WHO WE ARE
- 5th Largest US Port
- 100m tons of cargo shipped in 2014 & 2015
- 66m Port-Related Jobs
- $319m State & Local Tax Revenue
- 200+ employees
- Public Corporation & Political Subdivision

FACILITIES AND ASSETS
- 36 Miles of Ship Channel
- 17,700 Submerged & 7,286 Upland Acres
- 48 Docks
- 528,000 sq.ft. Warehouse Space
- 80 Acres of Open Storage
- 43 mi of rail, 60 mi New NRRY
- 138ft Bridge Clearance, Soon 205ft
IN THE LAST **DECADE**
- Diversification of Cargo
- Operating Revenues From $28m to nearly $90m
- Total assets from $212m to $435m
- Capital Expenditures in Port Infrastructure $261m
- Environmental Investments $20m

![Revenues by Customer](image)
Overall Tonnage Projected Flat

Crude volumes (44% total tonnage) projected flat or slightly down

Wind turbines projected to increase, helping to offset crude volumes

2016 TONNAGE FORECAST
Wind Turbine Components

2014 Total
39 Vessel Calls
655 Tower Sections
894 Blades

2015 Q1 – Q3
54 Vessel Calls
1,028 Tower Sections
973 Blades

2016 FORECAST
101 Vessel Calls
1,521 Tower Sections
1,600 Blades

Predicted Wind Turbine Revenue

<table>
<thead>
<tr>
<th>Year</th>
<th>2014</th>
<th>2015 (est)</th>
<th>2016 (est)</th>
<th>2017 (est)</th>
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<tbody>
<tr>
<td>Vessel Calls</td>
<td>39</td>
<td>54</td>
<td>101</td>
<td>160</td>
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<tr>
<td>Tower Sections</td>
<td>655</td>
<td>1,028</td>
<td>1,521</td>
<td>2,000</td>
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<tr>
<td>Blades</td>
<td>894</td>
<td>973</td>
<td>1,600</td>
<td>2,200</td>
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</table>

$2,165,777
$2,728,090
$3,436,400
$4,326,427
CHANNEL IMPROVEMENT PROJECT

- Channel -45 to -52 MLT
- Extend LQ Channel 7,400’ at -45’ MLT
- Extend Entrance 10k’
- Deepen to -54MLT
- Widen from 500’ to 530’
- Widen from 400’ to 530’
- Eco-system restoration
- LQ Multi-purpose Terminal

Existing Dredge Material Area
New Dredge Material Area

PORT CORPUS CHRISTI™
Repurposed
New Construction
Design & Permitting
Phase 1:
8000’ Unit Train Siding (1)
4200’ Interchange Tracks (4)
Completed 2014

Phase 2:
8500’ Tracks (8)
Under Construction
Est. Completion 4thQ2016
$28m ($22m TxDOT)
Close to Eagle Ford Pipeline connections to EFS and Permian Basin

Abundant Storage

Oil Refining and Crude/Condensate Splitting
$40 BILLION OF INVESTMENT
LNG
$18-20 billion
Operational
1stQ2019
Steel Pipe
$1 Billion
Phase 2 underway
Completion 4thQ2016
HBI
$740m
Operational
1stQ2016
M&G CHEMICALS Corpus Christi Facility

PET/PTA
$1.1 billion
Operational
4thQ2016
Operational 1STQ2017
1.5 Million Tons Ethylene > Ethane PVC
Joint venture with Mexichem
Permian Oil LPG export facility
<table>
<thead>
<tr>
<th>Company</th>
<th>Product</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
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<tbody>
<tr>
<td>TPCO</td>
<td>Steel Pipe/ Pig Iron</td>
<td>0</td>
<td>300,000</td>
<td>300,000</td>
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<tr>
<td>Oxy Ingleside Energy Center</td>
<td>Oil/Propane</td>
<td>0</td>
<td>7,891,901</td>
<td>10,462,324</td>
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<td>voestalpine</td>
<td>HBI Resin</td>
<td>2,400,000</td>
<td>5,500,000</td>
<td>5,500,000</td>
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<td>M&amp;G Group (15/18,000 rail cars)</td>
<td>PET/PTA</td>
<td>0</td>
<td>142,857</td>
<td>285,714</td>
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<td>Cheniere</td>
<td>LNG</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>2,400,000</strong></td>
<td><strong>13,834,759</strong></td>
<td><strong>16,548,038</strong></td>
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NEW 205’ CLEARANCE BRIDGE

Accommodates a safer flow of traffic with a longer approach/departure angle

Provides approximately 205 foot of clearance for larger modern ocean going vessels to pass below

Designated as a 100 year bridge to replace aging 1950’s design

Opens the Corpus Christi SEA District for new development
New Cargo Opportunities

- LNG & LPG (Export)
- Crude Oil & Refined Products (Export)
- Grain (Export)
- Containers (Import & Export)
- Project Cargo (Import & Export)
First U.S. Crude Oil Shipment Since Repeal of 40-year Embargo

Sailed from NuStar Dock at Port Corpus Christi 12.31.2015 to Trieste Italy and pipelined to Germany

Conoco Phillips sold Eagle Ford Shale Crude Oil to Vitol – one of world’s largest petrochemical traders

THEO T Sailed from Port Corpus Christi to Trieste, Italy Dec 31st, 2015
THANK YOU
QUESTIONS • COMMENTS?

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